Capability Statement

Universal Power Conversion
Pneumatic, Hydraulic & Automation Components

Core Competencies

Universal Power Conversion, Inc. (UPC) has been one of the leading Hydraulic, Pneumatic and Automation Component Distributors in the Upper Midwest since 1981. With that comes great customer appreciation and excellent customer service to help you with all of your Hydraulic, Pneumatic, and Automation needs.

Since 1981, UPC has accumulated many top manufacturers to represent for high quality products, such as Air Logic, Airtec, Alkon, Enertrols, Feeding Concepts, Mead Fluid Dynamics, Mem-co, Starcyl and many more.

To set UPC apart from other pneumatic distributors, we offer a great variety of products, from pneumatic cylinders, hydraulic cylinders, valves, regulators, touch screen panels, photo electric sensors, feeder bowls, plus many other types of components.

- Top Product Line: Air Logic, Mead Fluid Dynamics, Alkon Corp, Airtec USA, Feeding Concepts, Alpha Fittings/Aignep, Starcyl Cylinders, ATP Advanced Technology Products, Automatic Controls Engineering (ACE) Corporation, Afag Automation.
- Reliability – Personally responsible for each contract to ensure completion.
- Customer Service – Commits to exceeding customer expectations.

Company Data

Woman Owned Small Business (WoSB) Certified
8(a) Certified

- OWNER: Karen Firle
- DUNS: 831660019
- CAGE CODE: 5MXN7
- NAICS
  - 332911 – INDUSTRIAL VALVE MANUFACTURING
  - 332912 - FLUID POWER VALVE AND HOSE FITTING MANUFACTURING
  - 333995 - FLUID POWER CYLINDER AND ACTUATOR MANUFACTURING
  - 423840 – INDUSTRIAL SUPPLIES MERCHANT

Differentiators

With over 30 years of experience, Universal Power Conversion offers a diverse background to provide the knowledge base in which enables customers to have the comfort in knowing their contract specifications will be met.

NWBOC® WBE CERTIFIED

SBA 8(a) Certified

Past Performance

- 3M
- TSI Corp.
- Cambria
- Donaldson Company
- Continental Hydraulics
- Continental Machines (Doall Company)
- Anderson Windows
- Honeywell
- Marvin Windows
- MTS Systems
- Smith Medial ASD
- TimeSavers
- Viking Engineering
- Viracon
- MGC Diagnostic
- International Paper
- Toro

Karen Firle 5636 West 125th Street, Savage, MN 55378-1208 (952) 736-1544 Fx: (952) 460-3834
k.firle@universalpowerconversion.com www.universalpowerconversion.com